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PRESS RELEASE BY

Kiemle-Hankins

Major Northwest Indiana Expansion For Industrial Repair Company

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Toledo, Ohio

Kiemle-Hankins announced a major expansion of its operations in the Northwest Indiana/Chicagoland markets earlier today. “We have decided to relocate our Gary plant to a significantly larger and better equipped facility in Crown Point, Indiana,” stated Tim Martindale, the President of Kiemle-Hankins. “We chose Crown Point because it will provide excellent access to our customers and because the facility itself is just fantastic for our business.” The new location, at 1011 East Summit Street in Crown Point, is less than one mile from I-65 and less than 10 miles from the 65/80/94 interchanges. “The building boasts more than 40 tons of main crane capacity with more than 20 feet under hook; plus it increases our shop space by more than 50%,” reported Martindale.

Kiemle-Hankins, founded in 1928, is one of the largest independent providers of industrial repair and maintenance services in the country, and specializes in servicing critical substations, circuit breakers, motors, pumps and other rotating apparatus. In addition to five fully equipped facilities in Ohio, Michigan and Indiana, the company also provides a complete range of field service and preventive maintenance capabilities. According to Martindale, the company acquired the Gary operation in 2009 and has

been looking for a better home ever since.

“We have been growing in Northwest Indiana and Northeast Illinois,” commented Martindale, “and we need to make this move to keep up with customer demand. We anticipate the move will go smoothly. At no point will there be a disruption to any customer project.” Martindale stated that the new facility will be fully operational by February 2013 and that none of the company’s phone numbers have changed as a result of the move.

“This will not just be an in and out move for us,” explained Martindale. “We will make a number of key equipment upgrades and acquisitions in conjunction with the relocation.” Martindale pointed to the expanded power equipment service area, plans to improve the operation’s motor testing capabilities, and crane system upgrades as examples of the improvements that will occur. “Our total investment in this project is in excess of \$2 million,” stated Martindale, “and it comes on the heels of a number of significant investments we have previously made in this market. Once the move is completed we will have a facility that will be able to deliver repair and maintenance solutions that are unrivaled in this market.”

Martindale stated that employment at the operation, which currently stands at 30 associates, has been growing. “We’ve increased our workforce in Northwest Indiana by almost 50% since we took over in 2009, and we are looking to add to our team,” he commented. Martindale acknowledged that “in a service business like ours, it’s the people that make the difference. We have an excellent team in Northwest Indiana, and we will need to continue to add team members if we are going to keep up

with the growth we are seeing. We typically deal with the largest industrial plants in our markets...steel mills, power plants, and other heavy industries,” stated Martindale. “It takes a special kind of person to work on this equipment because attention to detail and meeting deadlines is absolutely critical.”

Martindale stated that “so far we have received no incentives or government assistance in conjunction with the move,” but he added, “we are working with NIPSCO and local officials to make sure that we will have a solid relationship going forward.”

In addition to its new facility in Crown Point, Kiemle-Hankins has operations serving Detroit, Dayton, Cincinnati, Lima, and Toledo. The 84 year old company offers extensive apparatus repair and testing services for specialty electrical, mechanical and electro-mechanical equipment used by heavy industry. According to Martindale, “Kiemle-Hankins is committed to being the premier source for industrial maintenance services in each of the markets we serve, and this move demonstrates our commitment and the financial strength to make that happen.”

For further information contact:

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- or visit -

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